European Network of Collaborating Open Source Voip projects Seminar

Date	October 4 and 5, 2006
Location	Vaasa University of applied sciences, Raastuvankatu 31 65100 Vaasa, Finland
Organisers	The BIOS project, Vaasa University of applied sciences Björn Venn, Buskerud County, Norway Jens Kjellerup, Region Central Jutland, Denmark
Additional information	Project manager Rainer Lytz, Vaasa University of applied sciences, R&D. rainer.lytz@puv.fi
	Project coordinator Camilla Stenbäck, Vaasa University of applied sciences camilla.stenback@puv.fi

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Programme

October 4

20:00
Informal network get-together at Vaasa University of applied sciences. Light refreshments.

October 5

08:30
Registration and coffee

08:45
Welcome to Vaasa and Finland
Rainer Lytz, project manager of BIOS, Vaasa University of applied sciences, R&D

09:00
Welcome to the first network conference of the open-source VoIP network
Instigator Bjørn Venn, Buskerud County Authority, Norway

09:15
A true-life story highlights the problems this project intends to solve: for three years, the largest region in Denmark, Region Midtjylland, has used a tailored Asterisk- based telephony solution within the psychiatric services.
What are their experiences?
What is preventing the implementation of Asterisk throughout the entire organisation?
Jens Kjellerup, IT Department Manager, Region Midtjylland, Denmark

10:45
Coffee and exhibitions

11:00
Status of the individual countries.
Which countries have started, which countries want to start?
How are the projects and network organised?
What is the role of the network and how is it financed?
How do I join the project and network?
Morten Kjærsgaard, President of the Organization for Open Source Suppliers in Denmark

11:45
Lunch and exhibitions

12:30
Participants divide into 2 teams

1. Mercantile team
Why cooperate on the development of a joint solution, and then afterwards compete in the market for the same solution?

13:00
How establish a viable business model for sale of the solution?
Svein Eriksen, Ibidium Norden AS

13:30
What can Ekiga contribute to the project and what does it want to contribute? Ekiga, former GnomeMeeting, is well advanced in the development of a SIP client. Damien Sandras, Ekiga (www:ekiga:org)

2. Technical team
Norway is well underway on the project, in particular looking at some of the requirements demanded by larger businesses for telephony solutions. One technical group in Norway has drawn up a possible solution (White Paper)
Dag Ove Valsgaard, Ella kommunikasjon, Norway

13:00
What sort of role does Digium want in the project? How can the project maintain a good dialogue with the Asterisk developers? Are there any other relevant OSS groupings?
Olle Johansson, Edvina:net

13:30
What can Ekiga contribute to the project and what does it want to contribute? Ekiga, former GnomeMeeting, is well advanced in the development of a SIP client. Damien Sandras, Ekiga (www:ekiga:org)

14:00
Coffee

14:30
Team work, Mercantile team
Task 1: How shall we organise a European sales and support service for the solution?

Task 2: How can we collaborate on the work of establishing common marketing materials, etc? Who can contribute what? How shall we organise the work?

Team work, Technical team
Task 1: Discuss the proposed solution. Does it seem reasonable? How could it be improved?

Task 2: How can we collaborate on further development of the solution? Who can contribute what? How shall we organise the work?

16:30
Summary in plenum

Presentation of the group work

Election of members to the network secretariat

18:00
End of seminar

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Participation fee

October 4 and 5	70 € (including light refreshments, lunch, morning and afternoon coffee)
October 5	50 € (including lunch, morning and afternoon coffee)
Contact	camilla.stenback@puv.fi

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VASA YRKESHÖGSKOLA
UNIVERSITY OF APPLIED SCIENCES

Please inform your participation by September 28 to project coordinator Camilla Stenbäck.

Recommended accommodation:

http://www.radissonsas.com/
http://www.astorvaasa.fi/main.php?l=s&pid=1
http://www.sokoshotels.fi/

<div align="center">Welcome!</div>